



An authorized service provider of



New Customer Application

To begin the application process for requesting a new Burt's Bees wholesale account, please email scanned copies of the following materials to newaccounts@burtsbees.com:

1 Completed New Customer Application

2 Signed New Customer Policy Page

3 Copy of Sales & Use Tax or Resale Certificate

- Sales & Use Tax or Resale certificate should be provided for all states in which Burt's Bees products will be resold. Make tax certificates in the name of Supplies Distributors, Inc.

4 Opening Order:

- Submitted on a current Burt's Bees order form with a \$250 minimum order.
- Orders may be paid for by credit card or check.
- If you plan to submit your first order online through www.bee2bee.com, you will be contacted with login information and instructions for online ordering (pending approval of your new customer application).

Please check here if you plan to submit your opening order online.

Please allow up to two weeks for your new account paperwork to be processed and reviewed. Interior and exterior photos of your store may be required for account approval. Also, note that submission of this application does not guarantee account approval.

Please complete all sections clearly and legibly. Incomplete or illegible information may delay processing new accounts.

Date: _____ Name of Business: _____

Contact Information

Primary Contact Name: _____ Title: _____

Email: _____ Website: _____

Phone: _____ Fax: _____

What is your preferred method of contact (Select One): Phone Email Other: _____

Billing Information

Accounts Payable Contact: _____ Accounts Payable Phone: _____

Billing Address: _____

Estimated Annual Sales of Burt's Bees Products: \$ _____

Shipping Information

Shipping Address: _____

Check here if you have multiple shipping locations and attach a detailed list of additional locations to this application.

Additional Information

Years in Business: _____ Square Feet: _____

Business Type: College Bookstore Convenience Store Drug Store Department Store Distributor Gift/Specialty Grocery Chain Health Food Store Mass Outdoor Other: _____

Sales Strategy (Select all that apply): Store Online Flea Market International Distributor Home

Other: _____

How did you hear about Burt's Bees? _____